

**RFP 2011-068
RFP FOR INMATE CALLING SERVICES**

OPTION 1 - \$1,000,000 COMMISSION ANNUALLY

	Evaluation Criteria						
	Call Rates	Technical Requirements	Maintenance and Support	Proposed Project Plan (Scheduling & Implementation)	Call Recording and Monitoring Process and Capabilities	Vendor References	Financial Stability
Maximum Score	50.00%	10.00%	10.00%	10.00%	10.00%	5.00%	5.00%
Securus Technologies, Inc. Dallas, TX HUB - No	30.90%	9.83%	9.83%	9.75%	9.63%	5.00%	5.00%
Synergy Telecom Service Company, Inc. San Antonio, TX HUB - No	50.00%	2.33%	1.83%	3.00%	3.33%	1.17%	1.00%
Global Tel-Link Reston, VA HUB - No	26.65%	8.43%	8.29%	8.29%	8.29%	4.10%	2.50%
Embarq Payphone Services, Inc. (dba Century Link) Overland Park, KS HUB - No	24.85%	7.57%	8.14%	7.57%	8.57%	3.88%	2.50%
Value-Added Communications, Inc. Plano, TX HUB - No	20.75%	8.57%	9.21%	7.71%	8.71%	4.24%	2.50%

Notes:

Consolidated Communications and Nevill Imaging Solutions submitted a "No Bid"

Securus Technologies, Inc. and Synergy Telecom Service Company, Inc. were re-scored after oral presentations/demonstrations

Award Recommendation: Securus Technologies, Inc.

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OPTION 2 - \$1,100,000 COMMISSION ANNUALLY

	Evaluation Criteria						
	Call Rates	Technical Requirements	Maintenance and Support	Proposed Project Plan (Scheduling & Implementation)	Call Recording and Monitoring Process and Capabilities	Vendor References	Financial Stability
Maximum Score	50.00%	10.00%	10.00%	10.00%	10.00%	5.00%	5.00%
Securus Technologies, Inc. Dallas, TX HUB - No	26.80%	9.83%	9.83%	9.75%	9.63%	5.00%	5.00%
Synergy Telecom Service Company, Inc. San Antonio, TX HUB - No	50.00%	2.33%	1.83%	3.00%	3.33%	1.17%	1.00%
Global Tel-Link Reston, VA HUB - No	24.50%	8.43%	8.29%	8.29%	8.29%	4.10%	2.50%
Embarq Payphone Services, Inc. (dba Century Link) Overland Park, KS HUB - No	23.30%	7.57%	8.14%	7.57%	8.57%	3.88%	2.50%
Value-Added Communications, Inc. Plano, TX HUB - No	19.25%	8.57%	9.21%	7.71%	8.71%	4.24%	2.50%

Notes:

Consolidated Communications and Nevill Imaging Solutions submitted a "No Bid"

Securus Technologies, Inc. and Synergy Telecom Service Company, Inc. were re-scored after oral presentations/demonstrations

Award Recommendation: Securus Technologies, Inc.

Total
100.00%
79.94%
62.66%

66.55%
63.08%
61.69%

Total
100.00%
75.84%
62.66%

64.40%
61.53%
60.19%