

RFP 2018-103, Annual Contract for Unified Communications as a Service

Best and Final Offer Score

	Value	General Datatech Dallas, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60
Proposed Technical Solution	350 Points	296.80
References	50 Points	16.67
Price - Summary A	250 Points	250.00
Optional Service Charge - Price	50 Points	33.00
Total	1000 Points	846.07

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Best and Final Offer Score

	Value	General Datatech Dallas, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60
Proposed Technical Solution	350 Points	296.80
References	50 Points	16.67
Price - Summary B	250 Points	250.00
Optional Service Charge - Price	50 Points	33.00
Total	1000 Points	846.07

RFP 2018-103, Annual Contract for Unified Communications as a Service

Best and Final Offer Score

	Value	Award General Datatech Dallas, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60
Proposed Technical Solution	350 Points	296.80
References	50 Points	16.67
Price - Summary C	250 Points	250.00
Optional Service Charge - Price	50 Points	33.00
Total	1000 Points	846.07

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Best and Final Offer Score

	Value	General Datatech Dallas, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60
Proposed Technical Solution	350 Points	296.80
References	50 Points	16.67
Price - Summary D	250 Points	250.00
Optional Service Charge - Price	50 Points	33.00
Total	1000 Points	846.07

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Best and Final Offer Score

	Value	General Datatech Dallas, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60
Proposed Technical Solution	350 Points	296.80
References	50 Points	16.67
Price - Summary E	250 Points	250.00
Optional Service Charge - Price	50 Points	33.00
Total	1000 Points	846.07

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Best and Final Offer Score

	Value	General Datatech Dallas, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60
Proposed Technical Solution	350 Points	296.80
References	50 Points	16.67
Price - Average of Summaries	250 Points	250.00
Optional Service Charge - Price	50 Points	33.00
Total	1000 Points	846.07

**RFP 2018-103, Annual Contract for Unified Communications as a Service
Presentation/Demonstration Evaluation Scores**

	Value	General Datatech Dallas, TX HUB - No	NWN Corporation Houston, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60	231.60
Proposed Technical Solution	350 Points	296.80	231.70
References	50 Points	16.67	16.11
Price - Summary A	250 Points	250.00	135.31
Optional Service Charge - Price	50 Points	33.00	32.00
Total	1000 Points	846.07	646.72

**RFP 2018-103, Annual Contract for Unified Communications as a Service
Presentation/Demonstration Evaluation Scores**

	Value	General Datatech Dallas, TX HUB - No	NWN Corporation Houston, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60	231.60
Proposed Technical Solution	350 Points	296.80	231.70
References	50 Points	16.67	16.11
Price - Summary B	250 Points	250.00	133.79
Optional Service Charge - Price	50 Points	33.00	32.00
Total	1000 Points	846.07	645.20

**RFP 2018-103, Annual Contract for Unified Communications as a Service
Presentation/Demonstration Evaluation Scores**

	Value	General Datatech Dallas, TX HUB - No	NWN Corporation Houston, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60	231.60
Proposed Technical Solution	350 Points	296.80	231.70
References	50 Points	16.67	16.11
Price - Summary C	250 Points	250.00	135.32
Optional Service Charge - Price	50 Points	33.00	32.00
Total	1000 Points	846.07	646.73

**RFP 2018-103, Annual Contract for Unified Communications as a Service
Presentation/Demonstration Evaluation Scores**

	Value	General Datatech Dallas, TX HUB - No	NWN Corporation Houston, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60	231.60
Proposed Technical Solution	350 Points	296.80	231.70
References	50 Points	16.67	16.11
Price - Summary D	250 Points	250.00	131.31
Optional Service Charge - Price	50 Points	33.00	32.00
Total	1000 Points	846.07	642.72

**RFP 2018-103, Annual Contract for Unified Communications as a Service
Presentation/Demonstration Evaluation Scores**

	Value	General Datatech Dallas, TX HUB - No	NWN Corporation Houston, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60	231.60
Proposed Technical Solution	350 Points	296.80	231.70
References	50 Points	16.67	16.11
Price - Summary E	250 Points	250.00	132.28
Optional Service Charge - Price	50 Points	33.00	32.00
Total	1000 Points	846.07	643.69

**RFP 2018-103, Annual Contract for Unified Communications as a Service
Presentation/Demonstration Evaluation Scores**

	Value	General Datatech Dallas, TX HUB - No	NWN Corporation Houston, TX HUB - No
Respondent's Qualifications and Experience	300 Points	249.60	231.60
Proposed Technical Solution	350 Points	296.80	231.70
References	50 Points	16.67	16.11
Price - Average of Summaries	250 Points	250.00	133.64
Optional Service Charge - Price	50 Points	33.00	32.00
Total	1000 Points	846.07	645.05

RFP 2018-103, Annual Contract for Unified Communications as a Service
Initial Evaluation Scores

	Value	General Datatech Dallas, TX HUB - No	Netsync Network Solutions Carrollton, TX HUB - Yes	NWN Corporation Houston, TX HUB - No	Panterra Networks, Inc. Santa Clara, CA HUB - No	Sigma Technology Solutions, Inc. San Antonio, TX HUB - No
Respondent's Qualifications and Experience	300 Points	244.00	150.00	229.00	146.00	165.00
Proposed Technical Solution	350 Points	289.33	141.17	235.08	186.67	195.42
References	50 Points	16.67	41.11	16.11	16.11	26.39
Price - Summary A	250 Points	250.00	115.94	135.31	67.11	111.46
Optional Service Charge - Price	50 Points	32.50	17.50	31.67	21.67	28.33
Total	1000 Points	832.50	465.72	647.17	437.56	526.60

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Initial Evaluation Scores

	Value	General Datatech Dallas, TX HUB - No	Netsync Network Solutions Carrollton, TX HUB - Yes	NWN Corporation Houston, TX HUB - No	Panterra Networks, Inc. Santa Clara, CA HUB - No	Sigma Technology Solutions, Inc. San Antonio, TX HUB - No
Respondent's Qualifications and Experience	300 Points	244.00	150.00	229.00	146.00	165.00
Proposed Technical Solution	350 Points	289.33	141.17	235.08	186.67	195.42
References	50 Points	16.67	41.11	16.11	16.11	26.39
Price - Summary B	250 Points	250.00	130.36	133.79	61.01	107.89
Optional Service Charge - Price	50 Points	32.50	17.50	31.67	21.67	28.33
Total	1000 Points	832.50	480.14	645.65	431.46	523.03

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Initial Evaluation Scores

	Value	General Datatech Dallas, TX HUB - No	Netsync Network Solutions Carrollton, TX HUB - Yes	NWN Corporation Houston, TX HUB - No	Panterra Networks, Inc. Santa Clara, CA HUB - No	Sigma Technology Solutions, Inc. San Antonio, TX HUB - No
Respondent's Qualifications and Experience	300 Points	244.00	150.00	229.00	146.00	165.00
Proposed Technical Solution	350 Points	289.33	141.17	235.08	186.67	195.42
References	50 Points	16.67	41.11	16.11	16.11	26.39
Price - Summary C	250 Points	250.00	134.22	135.32	70.48	110.15
Optional Service Charge - Price	50 Points	32.50	17.50	31.67	21.67	28.33
Total	1000 Points	832.50	484.00	647.18	440.93	525.29

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Initial Evaluation Scores

	Value	General Datatech Dallas, TX HUB - No	Netsync Network Solutions Carrollton, TX HUB - Yes	NWN Corporation Houston, TX HUB - No	Panterra Networks, Inc. Santa Clara, CA HUB - No	Sigma Technology Solutions, Inc. San Antonio, TX HUB - No
Respondent's Qualifications and Experience	300 Points	244.00	150.00	229.00	146.00	165.00
Proposed Technical Solution	350 Points	289.33	141.17	235.08	186.67	195.42
References	50 Points	16.67	41.11	16.11	16.11	26.39
Price - Summary D	250 Points	250.00	127.57	131.31	61.41	105.03
Optional Service Charge - Price	50 Points	32.50	17.50	31.67	21.67	28.33
Total	1000 Points	832.50	477.35	643.17	431.86	520.17

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Initial Evaluation Scores

	Value	General Datatech Dallas, TX HUB - No	Netsync Network Solutions Carrollton, TX HUB - Yes	NWN Corporation Houston, TX HUB - No	Panterra Networks, Inc. Santa Clara, CA HUB - No	Sigma Technology Solutions, Inc. San Antonio, TX HUB - No
Respondent's Qualifications and Experience	300 Points	244.00	150.00	229.00	146.00	165.00
Proposed Technical Solution	350 Points	289.33	141.17	235.08	186.67	195.42
References	50 Points	16.67	41.11	16.11	16.11	26.39
Price - Summary E	250 Points	250.00	129.99	132.28	67.54	106.43
Optional Service Charge - Price	50 Points	32.50	17.50	31.67	21.67	28.33
Total	1000 Points	832.50	479.77	644.14	437.99	521.57

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Initial Evaluation Scores

	Value	General Datatech Dallas, TX HUB - No	Netsync Network Solutions Carrollton, TX HUB - Yes	NWN Corporation Houston, TX HUB - No	Panterra Networks, Inc. Santa Clara, CA HUB - No	Sigma Technology Solutions, Inc. San Antonio, TX HUB - No
Respondent's Qualifications and Experience	300 Points	244.00	150.00	229.00	146.00	165.00
Proposed Technical Solution	350 Points	289.33	141.17	235.08	186.67	195.42
References	50 Points	16.67	41.11	16.11	16.11	26.39
Price - Average of Summaries	250 Points	250.00	127.19	133.64	65.32	108.22
Optional Service Charge - Price	50 Points	32.50	17.50	31.67	21.67	28.33
Total	1000 Points	832.50	476.97	645.50	435.77	523.36

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Initial Evaluation Scores

Notes:

AT&T Corp. deemed non-responsive for failure to include Price Per Month for all Required Services and Features on the Bundle Requirements and Price Form.

CenturyLink Communications, LLC deemed non-responsive for failure to include Price Per Month for all Required Services and Features on the Bundle Requirements and Price Form.

Cistera Networks, Inc. submitted a no-response.

Connections Wizards deemed non-responsive for failure to include Price Per Month for all Required Services and Features on the Bundle Requirements and Price Form, for failure to support interoperability / coexistence with existing Plexar and Cisco VoIP solutions for the transition period, and failure to use open APIs (application program interface).

Diamond Voice Cloud Phone Service submitted a no-response.

Hi-Tech Bangla Information Systems, Inc. deemed non-responsive for failure to provide contact information for references as required.

Houston Communications, Inc. submitted a no-response.

Jive Communications, Inc. deemed non-responsive for failure to include Professional Services and Optional Price Forms as required.

Line Systems Inc., a Division of TeleSystem (LSI/Telesys), deemed non-responsive for failure to include Price per Month for Additional Charges on the UCaaS Call Control Price Form and for altering the number of video and web conferencing licenses required on the Price Forms.

RFP 2018-103, Annual Contract for Unified Communications as a Service
Initial Evaluation Scores

Notes Continued:

Ring Central deemed non-responsive for failure to include all Required Services and Features on the Bundle Requirements and Price Form.

Ring Central / Intellys Corporation deemed non-responsive for failure to include all Required Services and Features on the Bundle Requirements and Price Form.

Verizon Business Network Services, Inc., on behalf of MCI Communications Services, Inc. doing business as Verizon Business Services, deemed non-responsive for failure to provide references as required.