

## RFP 2018-032, Annual Contract for Digital In-Car Video System

### Initial Evaluation Scores

	Value	Axon Enterprise, Inc. Scottsdale, AZ HUB - No	Coban Technologies, Inc. Houston, TX HUB - No	L3 Mobile-Vision, Inc. Rockaway, NJ HUB - No	Utility Associates, Inc. Decatur, GA HUB - No	WatchGuard, Inc. Allen, TX HUB - No
System Functionality	20%	16.17%	14.97%	12.61%	16.43%	13.24%
Respondent's Qualifications and Experience	30%	24.29%	20.57%	22.29%	23.71%	24.57%
Product Information, Direction, Attributes, and Approach	15%	11.06%	9.77%	10.34%	12.24%	11.21%
Price	25%	25.00%	18.60%	23.97%	14.41%	21.90%
Optional Price Items	5%	3.14%	3.29%	3.29%	3.14%	3.29%
References	5%	1.50%	1.17%	1.94%	1.60%	3.27%
Total	100%	81.16%	68.37%	74.44%	71.53%	77.48%

**Notes:**

DataSource Mobility deemed non-responsive for failure to complete Price Forms as required.

Digital Ally, Inc. deemed non-responsive for failure to complete and submit Price Forms as required.

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### Oral Presentation / Demonstration Evaluation Scores

	Value	Axon Enterprise, Inc. Scottsdale, AZ HUB - No	WatchGuard, Inc. Allen, TX HUB - No
System Functionality	20%	14.00%	<b>15.73%</b>
Respondent's Qualifications	30%	16.33%	<b>26.33%</b>
Product Information, Direction	15%	9.77%	<b>12.07%</b>
Price	25%	25.00%	<b>21.90%</b>
Optional Price Items	5%	3.33%	<b>3.50%</b>
References	5%	1.50%	<b>3.27%</b>
Total	100%	69.93%	<b>82.80%</b>

Notes:

DataSource Mobility deemed non-responsive for failure to complete Price Forms as required.

Digital Ally, Inc. deemed non-responsive for failure to complete and submit Price Forms as required.

**Award Recommendation: WatchGuard, Inc.**