

BID 2017-179 Purchase of Canon varioPrint DP 140, Components, RSA and IPDS Conversion Solution

Award Recommendation to NovaCopy, Inc.

Vendors		Marimon Business Systems, Inc - Dallas, TX		Ricoh USA, Inc. - Dallas, TX	
		HUB - Yes		HUB - No	
Qty	Machine Requested	Machine Quoted	Extended Cost	Machine Quoted	Extended Cost
1	Canon varioPrint DP 140 Monochrome Digital Press	Canon DP140 Monochrome Digital Press	\$ 12,435.00	Ricoh Pro 8220s	\$29,283.64
1	PRISMAsync	OCE Prisma Prepare V6	\$ 78,844.00	EFI Printer Controller EB-34	\$6,794.18
1	Canon varioPRINT DP 140 Components	Canon External Paper Input Module - A1	\$ 3,673.00	Ricoh Vacuum Feed LCIT RT5100	\$5,428.41
1	Duplex Color Image Reader	Canon DP140 Monochrome Digital Press	N/A	Standard with Ricoh Pro 8220s	Included
1	Booklet Finisher	Canon Booklet Finisher W1	\$ 5,386.00	Ricoh Finisher SR5050	\$2,651.74
1	Puncher Unit	Canon Puncher Unit - BS1	\$ 320.00	Ricoh 2/3 Hole Punch for SR5020	\$497.71
1	PRISMAprepare - Document Preparation Software	OCE Prisma Prepare V6	N/A	EFI Jobmaster	\$4,030.00
1	Annual Maintenance - Canon varioPRINT DP 140 - PER CLICK		0.005		0.0029
	After Hour Rates:				
	Monday-Friday		\$290.00 Per hour		\$303.00 Per Hour - Minimum 2 Hours
	Saturday		\$290.00 Per hour		\$303.00 Per Hour - Minimum 2 Hours
	Sunday		\$290.00 Per hour		\$303.00 Per Hour - Minimum 2 Hours
	Holiday		\$290.00 Per hour		\$303.00 Per Hour - Minimum 2 Hours

Canon Solutions America, Inc. was deemed non-responsive, failed to sign bid documents or list prices on price sheet.

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Qty	Machine Requested	Machine Quoted	Extended Cost		Machine Quoted	Extended Cost
	Rochester Software Associates (RSA) Intelligent Print Data Stream (IPDS) Conversion to PDF Solution:					
2	IPDS Print Licenses (91-156 ppm Printers)		\$ 22,296.00			\$18,117.89
1	Qmanager for PRISAsync (powered by technology from RSA)		\$ 16,875.00			\$12,946.38
1	Production Rack Server		\$ 5,620.00			\$2,859.29
1	Freight and Handling		\$ 325.00			\$300.00
1	IPDS Print Remote Configuration & Installation		\$ 7,000.00			\$3,173.63
1	Qmanager for PRISMAsync - Remote Installation & Training		\$ 3,400.00			\$6,820.78
	Annual Maintenance & Support for Rochester Software Associates (RSA) Intelligent Print Data Stream (IPDS) Conversion to PDF Solution - to be billed monthly					
1	Production Rack Server - Annual Premium Support		\$ 999.00			\$572.26
1	Qmanager for PRISMAsync - Annual Premium Support		\$ 3,000.00			\$2,922.76
2	IPDS Print Licenses (91-156 ppm Printers) - Annual Premium Support		\$ 4,200.00			\$4,090.45
	Total for Equipment, Maintenance and Installation		\$ 164,373.00			\$100,489.12

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Qty	Machine Requested	Machine Quoted	Extended Cost			
1	Canon varioPrint DP 140 Monochrome Digital Press	Konica Minolta bizhub PRO 1100	\$17365.00 Qty 2 machines			
1	PRISMAsync	Konica Minolta Internal Controller - Included in Line 1	\$0.00 Qty 2			
1	Canon varioPRINT DP 140 Components	Konica Minolta PF-709 Paper Feed Unit	\$4129.00 Qty 2			
1	Duplex Color Image Reader	Konica Minolta Full Color Dual Scan Document Feeder - Included in Line 1	\$0.00 Qty 2			
1	Booklet Finisher	Konica Minolta FS-532 100 Sheet Staple Finisher with SD-510 and PK-522	\$5128.00 Qty 2			
1	Puncher Unit	Konica Minolta PK-522	\$0.00 Qty 2			
1	PRISMAprepare - Document Preparation Software	Rochester Software Associates ReadyPrint Module (Q Direct)	5745.00 Qty 1			
1	Annual Maintenance - Canon varioPRINT DP 140 - PER CLICK		.0029			
After Hour Rates:						
	Monday-Friday		\$0.00			
	Saturday		\$0.00			
	Sunday		\$0.00			
	Holiday		\$0.00			

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Qty	Machine Requested	Machine Quoted	Extended Cost			
	Rochester Software Associates (RSA) Intelligent Print Data Stream (IPDS) Conversion to PDF Solution:					
2	IPDS Print Licenses (91-156 ppm Printers)		\$ 19,950.00			
1	Qmanager for PRISAsync (powered by technology from RSA)		\$ 14,250.00			
1	Production Rack Server		\$ 2,995.00			
1	Freight and Handling		\$ 300.00			
1	IPDS Print Remote Configuration & Installation		\$ 7,000.00			
1	Qmanager for PRISMAsync - Remote Installation & Training		\$ 7,000.00			
	Annual Maintenance & Support for Rochester Software Associates (RSA) Intelligent Print Data Stream (IPDS) Conversion to PDF Solution - to be billed monthly					
1	Production Rack Server - Annual Premium Support		\$ 600.00			
1	Qmanager for PRISMAsync - Annual Premium Support		\$ 3,000.00			
2	IPDS Print Licenses (91-156 ppm Printers) - Annual Premium Support		\$ 4,200.00			
	Total for Equipment, Maintenance and Installation		\$ 91,662.00			

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