

RFP 2017-057, Annual Contract for Mainframe Hosting, Managed Services and Disaster Recovery Services

Initial Evaluation Scores

	Value	Atos IT Solutions and Services, Inc. Purchase, NY HUB - No	Blue Hill Data Services Pearl River, NY HUB - No	Data Management Malabar, FL HUB - No
Respondent's Experience	10%	8.27%	7.91%	8.64%
Account and Project Management	10%	7.91%	8.00%	8.14%
Discovery, Transition Planning, and Execution	10%	7.18%	8.00%	7.91%
Managed Services (24 x 7 x 365)	20%	15.45%	15.27%	16.00%
Disaster Recovery Services (24 x 7 x 365)	10%	7.91%	8.36%	8.09%
References	10%	3.11%	5.83%	6.11%
Price	30%	10.70%	21.34%	30.00%
Total	100%	60.53%	74.71%	84.89%

Notes:

Sirius Computer Solutions, Inc. was deemed non-responsive for failure to submit complete five (5) year pricing as required.

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Initial Evaluation Scores

	Value	IBM Corporation Coppell, TX HUB - No	Sungard Availability Services, LP Wayne, PA HUB - No	The Consultants Consortium, Inc. (TCC) Indianapolis, IN
Respondent's Experience	10%	7.18%	7.45%	8.09%
Account and Project Management	10%	6.64%	7.09%	8.73%
Discovery, Transition Planning, and Execution	10%	7.27%	7.64%	8.27%
Managed Services (24 x 7 x 365)	20%	12.73%	16.00%	16.91%
Disaster Recovery Services (24 x 7 x 365)	10%	4.18%	7.55%	8.45%
References	10%	3.17%	9.56%	8.56%
Price	30%	18.73%	12.15%	13.07%
Total	100%	59.90%	67.44%	72.08%

Notes:

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Oral Presentation Evaluation Scores

	Value	Blue Hill Data Services Pearl River, NY HUB - No	Data Management Malabar, FL HUB - No
Respondent's Experience	10%	7.64%	9.00%
Account and Project Management	10%	7.55%	8.41%
Discovery, Transition Planning, and Execution	10%	7.64%	8.27%
Managed Services (24 x 7 x 365)	20%	14.36%	17.09%
Disaster Recovery Services (24 x 7 x 365)	10%	7.91%	8.64%
References	10%	5.83%	6.11%
Price	30%	21.34%	30.00%
Total	100%	72.27%	87.52%

Notes:

Sirius Computer Solutions, Inc. was deemed non-responsive for failure to submit complete five (5) year pricing as required.

Award Recommendation: Data Management