

**RFB 2017-007 - Annual Contract for Managed Services for  
Cisco Unified Communications and Collaboration Environment**

		<b>General Datatech, L.P. Dallas, TX HUB - No</b>	
<b>Section 1: Percentage Discount for Hardware, Software and License Purchases (Value 27%)</b>		Discount Offered	Score
Discount for Hardware (Value 9%)		<b>48%</b>	<b>9.00%</b>
Discount for Software (Value 9%)		<b>48%</b>	<b>9.00%</b>
Discount for Licenses (Value 9%)		<b>48%</b>	<b>9.00%</b>
<b>Section 1 Score</b>			<b>27.00%</b>
<b>Section 2: Hardware Maintenance, Software Maintenance, and Managed Services (Value 27%)</b>		Discount Offered	Score
Discount for Hardware Maintenance Support (Value 9%)		<b>20%</b>	<b>9.00%</b>
Discount for Software Maintenance Support (Value 9%)		<b>20%</b>	<b>9.00%</b>
Discount for Cisco Software Support Services (SWSS) (Value 9%)		<b>20%</b>	<b>9.00%</b>
<b>Section 2 Score</b>			<b>27.00%</b>
<b>Section 3: Active Monitoring Service (Value 20%)</b>		Rate	
Fixed price for active monitoring service installation cost (if any)		<b>\$50,000.00</b>	
Fixed price for active monitoring services - annual price		<b>\$193,215.96</b>	
<b>Section 3 Total</b>		<b>\$243,215.96</b>	
<b>Section 3 Score</b>			<b>20.00%</b>
<b>Section 4: Hourly Rate for Professional Services (Value 20%)</b>		Rate per Hour	Extension
Professional Services (200 Hours)		<b>\$130.00</b>	<b>\$26,000.00</b>
<b>Section 4 Score</b>			<b>20.00%</b>
<b>Section 5: Other (Value 6%)</b>		Price	
		<b>\$0.00</b>	<b>0.00%</b>
<b>Section 5 Total</b>		<b>\$0.00</b>	<b>6.00%</b>
<b>Section 5 Score</b>			<b>6.00%</b>
<b>Total Pricing Score (Value 100%)</b>		<b>100.00%</b>	

Notes:

Presidio Networked Solutions Group, LLC did not meet specifications for failure to provide a firm fixed Percentage Discount for Hardware, Software, and License Purchases as specified.

**Award Recommendation: General Datatech, L.P.**