

RFP 2016-120, Annual Contract for Metropolitan Ethernet Services

Initial Evaluation Scores

	Value	AT&T Corp Dallas, TX HUB - No	Charter Fiberlink TX- CCO, LLC & Marcus Cable Associates, LLC Saint Louis, MO HUB - No	Fonseca Commercial, Inc./CloudPoint Dallas, TX HUB - Yes	Windstream Services, LLC, on behalf of itself and its Affiliates Little Rock, AR HUB - No
Compliance with Requirements	30%	21.08%	20.87%	23.52%	19.54%
Tarrant County Initial Order Pricing	40%	40.00%	12.63%	22.89%	14.44%
Response to Questions	15%	10.83%	10.71%	10.55%	11.12%
Other Pricing Components	10%	4.76%	0.36%	4.16%	3.98%
References	5%	4.67%	3.33%	1.41%	2.96%
Total	100%	81.34%	47.90%	62.53%	52.04%

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Oral Presentation Scores

	Value	AT&T Corp Dallas, TX HUB - No	Fonseca Commercial, Inc./CloudPoint Dallas, TX HUB - Yes
Compliance with Requirements	30%	20.68%	23.25%
Tarrant County Initial Order Pricing	40%	40.00%	22.89%
Response to Questions	15%	10.73%	10.08%
Other Pricing Components	10%	4.76%	4.16%
References	5%	4.67%	1.41%
Total	100%	80.84%	61.79%

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Best and Final Offer Scores

	Value	AT&T Corp Dallas, TX HUB - No	Fonseca Commercial, Inc./CloudPoint Dallas, TX HUB - Yes
Compliance with Requirements	30%	20.68%	23.25%
Tarrant County Initial Order Pricing	40%	40.00%	9.15%
Response to Questions	15%	10.73%	10.08%
Other Pricing Components	10%	5.27%	2.23%
References	5%	4.67%	1.41%
Total	100%	81.35%	46.12%