

RFP 2015-144 Cloud Based Electronic Health Records System

**Final Scores**

Evaluation Criteria	Max. Score	Advanced Business Software, LLC Lakeside, CA HUB-No	Allscripts Healthcare, LLC Chicago, IL HUB-No	Athena Health Watertown, MA HUB-No	Cerner Corporation Kansas City, MO HUB-No	Core Solutions King of Prussia, PA HUB-Yes
Vendor Qualifications/Experience	200	166	125	161	132	148
Approach and Management	400	325	210	308	255	291
References	100	93	67	33	0	27
Price	300	75	56	62	70	54
<b>Total Score</b>	<b>1000</b>	<b>659</b>	<b>458</b>	<b>564</b>	<b>457</b>	<b>520</b>

**AWARD**

Evaluation Criteria	Max. Score	eClinicalWorks, LLC Westborough, MA HUB-No	Netsmart Inc Great River, NY HUB-No	Patagonia Health Cary, NC HUB-Yes	Quatris Health Bedford, TX HUB-No	Streamline Healthcare Kalamazoo, MA HUB-No
Vendor Qualifications/Experience	200	<b>183</b>	161	176	137	111
Approach and Management	400	<b>352</b>	291	329	290	236
References	100	<b>93</b>	80	93	33	0
Price	300	<b>300</b>	84	133	113	73
<b>Total Score</b>	<b>1000</b>	<b>928</b>	<b>616</b>	<b>731</b>	<b>573</b>	<b>420</b>

Notes: Clearhealth, Inc. did not include Addendum 1. NextGen Healthcare Information Systems, Inc. withdrew their response.

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**Post-Presentation Scores**

Evaluation Criteria	Advanced Business Software, LLC Lakeside, CA HUB-No	Allscripts Healthcare, LLC Chicago, IL HUB-No	Athena Health Watertown, MA HUB-No	Cerner Corporation Kansas City, MO HUB-No	Core Solutions King of Prussia, PA HUB-Yes
Max. Score	200	125	161	132	148
Vendor Qualifications/Experience	166	125	161	132	148
Approach and Management	400	210	308	255	291
References	100	67	33	0	27
Price	300	63	71	80	62
Total Score	1000	465	573	467	528

**AWARD**

Evaluation Criteria	eClinicalWorks, LLC Westborough, MA HUB-No	Netsmart Inc Great River, NY HUB-No	Patagonia Health Cary, NC HUB-Yes	Quattris Health Bedford, TX HUB-No	Streamline Healthcare Kalamazoo, MA HUB-No
Max. Score	200	161	176	137	111
Vendor Qualifications/Experience	183	161	176	137	111
Approach and Management	400	291	329	290	236
References	100	80	93	33	0
Price	300	96	151	129	83
Total Score	1000	628	749	589	430

Notes: Clearhealth, Inc. did not include Addendum 1. NextGen Healthcare Information Systems, Inc. withdrew their response.

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**Pre-Presentation Scores**

Evaluation Criteria	Max. Score	Presentation				Presentation
		Advanced Business Software, LLC Lakeside, CA HUB-No	Allscripts Healthcare, LLC Chicago, IL HUB-No	Athena Health Watertown, MA HUB-No	Cerner Corporation Kansas City, MO HUB-No	
Vendor Qualifications/Experience	200	164	125	148	132	141
Approach and Management	400	303	210	237	255	286
References	100	93	67	33	0	27
Price	300	85	63	71	80	62
<b>Total Score</b>	<b>1000</b>	<b>645</b>	<b>465</b>	<b>489</b>	<b>467</b>	<b>516</b>

Evaluation Criteria	Max. Score	Presentation				Presentation
		eClinicalWorks, LLC Westborough, MA HUB-No	Netsmart Inc Great River, NY HUB-No	Patagonia Health Cary, NC HUB-Yes	Quattris Health Bedford, TX HUB-No	
Vendor Qualifications/Experience	200	176	142	159	138	111
Approach and Management	400	326	203	270	279	236
References	100	93	80	93	33	0
Price	300	300	96	151	129	83
<b>Total Score</b>	<b>1000</b>	<b>895</b>	<b>521</b>	<b>673</b>	<b>579</b>	<b>430</b>

Notes: Clearhealth, Inc. did not include Addendum 1. NextGen Healthcare Information Systems, Inc. withdrew their response.