

**RFP 2015-043, ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND IMPLEMENTATION SERVICES  
CATEGORY 1 - DATA CENTER AND LAYER 3 ROUTING**

**Original  
Scores**

	Value	CDW Government, LLC Vernon Hills, IL HUB - No	PCMG, Inc. dba PCM Gov, Inc. Chantilly, VA HUB - No	Netsync Network Solutions Farmers Branch, TX HUB - Yes	Sirius Computer Solutions, Inc. San Antonio, TX HUB - No	Alphaworks, LLC Plano, TX HUB - Yes
Specification Compliance	45%	44.88%	44.59%	44.91%	44.91%	38.20%
Price	30%	26.81%	26.87%	26.82%	27.08%	30.00%
Support Capabilities and Rating	10%	9.96%	9.11%	9.50%	9.15%	8.66%
References	5%	4.58%	0.53%	4.75%	4.64%	2.00%
Local DFW Area Partners	5%	4.98%	4.78%	5.00%	4.20%	4.20%
Research and Development	5%	5.00%	4.60%	4.85%	4.60%	4.15%
Total	100%	96.21%	90.48%	95.83%	94.58%	87.21%

**Category 1 Notes:**

General Datatech, l.p. withdrew their proposal for Category 1 after a pricing error was discovered.

AT&T Corp. - Deemed non-responsive for failure to submit a signed Addendum.

GovConnection, Inc. - Deemed non-responsive for failure to submit a signed Addendum.

SKC Communications Products, LLC - Deemed non-responsive for failure to submit a signed Addendum.

Copper River Information Technology submitted a "No-Bid"

**RFP 2015-043, ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND IMPLEMENTATION SERVICES  
CATEGORY 2 - END USER WIRELESS AND ACCESS LAYER SWITCHES**

**Original  
Scores**

	Value	CDW Government, LLC Vernon Hills, IL HUB - No	PCMG, Inc. dba PCM Gov, Inc. Chantilly, VA HUB - No	Netsync Network Solutions Farmers Branch, TX HUB - Yes	Sirius Computer Solutions, Inc. San Antonio, TX HUB - No	General Datatech, I.p. Dallas, TX HUB - No	Alphaworks, LLC Plano, TX HUB - Yes
Specification Compliance	45%	44.20%	44.22%	44.70%	44.70%	44.70%	38.89%
Price	30%	28.73%	26.32%	27.11%	28.71%	27.02%	30.00%
Support Capabilities and Rating	10%	9.96%	9.11%	9.50%	9.11%	9.74%	8.62%
References	5%	4.58%	0.53%	4.75%	4.64%	1.58%	2.00%
Local DFW Area Partners	5%	4.98%	4.78%	5.00%	4.20%	4.80%	4.25%
Research and Development	5%	5.00%	4.60%	4.85%	4.60%	4.80%	4.15%
Total	100%	97.45%	89.56%	95.91%	95.96%	92.64%	87.91%

**Category 2 Notes:**

AT&T Corp. - Deemed non-responsive for failure to submit a signed Addendum.  
 GovConnection, Inc. - Deemed non-responsive for failure to submit a signed Addendum.  
 SKC Communications Products, LLC - Deemed non-responsive for failure to submit a signed Addendum.  
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**RFP 2015-043, ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND  
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<b><u>Oral Presentation Scores</u></b>		CDW Government, LLC Vernon Hills, IL HUB - No	Netsync Network Solutions Farmers Branch, TX HUB - Yes	Sirius Computer Solutions, Inc. San Antonio, TX HUB - No
	Value			
Specification Compliance	45%	44.88%	44.91%	44.91%
Price	30%	26.81%	26.82%	27.08%
Support Capabilities and Rating	10%	9.55%	9.80%	9.20%
References	5%	4.58%	4.75%	4.64%
Local DFW Area Partners	5%	5.00%	5.00%	4.90%
Research and Development	5%	5.00%	4.75%	4.70%
Total	100%	95.82%	96.03%	95.43%

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 SKC Communications Products, LLC - Deemed non-responsive for failure to submit a signed Addendum.  
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**RFP 2015-043, ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND  
CATEGORY 2 - END USER WIRELESS AND ACCESS LAYER SWITCHES**

<b><u>Oral Presentation Scores</u></b>		CDW Government, LLC Vernon Hills, IL HUB - No	Netsync Network Solutions Farmers Branch, TX HUB - Yes	Sirius Computer Solutions, Inc. San Antonio, TX HUB - No
	Value			
Specification Compliance	45%	44.20%	44.70%	44.70%
Price	30%	28.73%	27.11%	28.71%
Support Capabilities and Rating	10%	9.55%	9.80%	9.20%
References	5%	4.58%	4.75%	4.64%
Local DFW Area Partners	5%	5.00%	5.00%	4.90%
Research and Development	5%	5.00%	4.75%	4.70%
Total	100%	97.06%	96.11%	96.85%

**Category 2 Notes:**

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SKC Communications Products, LLC - Deemed non-responsive for failure to submit a signed Addendum.

Copper River Information Technology submitted a "No-Bid"

**RFP 2015-043, ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND  
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**Best and Final Offer Scores**

	Value	CDW Government, LLC Vernon Hills, IL HUB - No	<b>Netsync Network Solutions Farmers Branch, TX HUB - Yes</b>	Sirius Computer Solutions, Inc. San Antonio, TX HUB - No
Specification Compliance	45%	44.88%	<b>44.91%</b>	44.91%
Price	30%	30.00%	<b>29.84%</b>	29.94%
Support Capabilities and Rating	10%	9.55%	<b>9.80%</b>	9.20%
References	5%	4.58%	<b>4.75%</b>	4.64%
Local DFW Area Partners	5%	5.00%	<b>5.00%</b>	4.90%
Research and Development	5%	5.00%	<b>4.75%</b>	4.70%
Total	100%	99.01%	<b>99.05%</b>	98.29%

**Category 1 Notes:**

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**Category 1 - Award Recommendation: Netsync Network Solutions**

**RFP 2015-043, ANNUAL CONTRACT FOR NETWORK EQUIPMENT AND  
CATEGORY 2 - END USER WIRELESS AND ACCESS LAYER SWITCHES**

**Best and Final Offer Scores**

	Value	<b>CDW Government, LLC Vernon Hills, IL HUB - No</b>	Netsync Network Solutions Farmers Branch, TX HUB - Yes	Sirius Computer Solutions, Inc. San Antonio, TX HUB - No
Specification Compliance	45%	<b>44.20%</b>	44.70%	44.70%
Price	30%	<b>29.85%</b>	28.83%	30.00%
Support Capabilities and Rating	10%	<b>9.55%</b>	9.80%	9.20%
References	5%	<b>4.58%</b>	4.75%	4.64%
Local DFW Area Partners	5%	<b>5.00%</b>	5.00%	4.90%
Research and Development	5%	<b>5.00%</b>	4.75%	4.70%
Total	100%	<b>98.18%</b>	97.83%	98.14%

Category 2 Notes:

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GovConnection, Inc. - Deemed non-responsive for failure to submit a signed Addendum.

SKC Communications Products, LLC - Deemed non-responsive for failure to submit a signed Addendum.

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**Category 2 - Award Recommendation: CDW Government, LLC**